



When You Have Nothing to Say, Say Nothing! Suffering Silence Leads to Psychological Distress: A Test of Mediated Moderation Model Surryia Hayat Mengal*¹ Beenish Malik²

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Date of Submission: 03-03-2023 Date of Acceptance: 31-03-2023 Date of Publication: 31-03-2023 DOI No: 10.56976/rjsi.v5i1.71 In this research, we scrutinized the intervening title role of interpersonal deviance and the moderation effect of ingratiation concerning employee silence and psychological distress. A cross-sectional survey design was employed and data were together from 200 academic staff of public sector universities of Quetta city. Employee silence makes a fuss of employees withhold valuable information which threatens their interpersonal needs and can lead to psychological dis-tress. Coping with this mechanism employees may cope with ingratiation. The association was exam-ined by spread over Hays Process (SPSS) to examine the direct and indirect effects. We also performed the CFA of the proposed model in AMOS. Our results showed that employee silence interpersonal deviance and ingratiation subsidize the omnipresence of psychological dis-tress and offer direct and collateral appliances.



Introduction

Many employees in modern organizations choose to remain silent when potentially serious issues arise (Wu et al., 2018). This study looks at how employee silence affects employee's efficacy necessities, which ultimately results in self-protective silence and, eventually, a type of psychological distress known as emotional exhaustion (Jahanzeb et al., 2018). Employees are viewed as foremost sources of alteration, inventiveness, erudition, and improvement, all of which are perilous to an organization's success.

Conversely, numerous employees cherry-pick not to express their opinions or apprehensions about issues in their workplaces (Huang et al., 2005). Furthermore, silence reduces employee motivation, organizational commitment, and trust, while also increasing stress (Dedahanov et al., 2016; Jia et al., 2022). Workplace ostracism is a hurdle for normal communication between employees which demands more energy and time and force them to reduce their work engagement(Liu Liping, 2020). Workplace ostracism affects the sagacity of belongingness amongst employees and compromise the contribution en route for the job(Ashraf et al., 2020).

In order to understand employee silencing behavior, it is critical to know what intentions are at work that prevent them from raising their concerns or ideas. The collected works indicate that these can be, for example, self-doubt, relationship alignment, negative consequences, and deviant behavior(Khalid & Ahmed, 2016). Employees with good interpersonal interactions and extraordinary cohesiveness are more expected to express their opinions and share information, which is a valued resource for decision-making and improvement in contemporary organization (Imran, 2017).

Notwithstanding of how silence is instigated, it can demoralize organizational decisionmaking, harm employee conviction and self-confidence, and lead to demoralization, frustration, and low-slung engagement (Prouska & Psychogios, 2016). Workplace deviations refer to voluntary individual conduct that interrupts managerial standards and intimidates the well-being of the organization, its associates or both (Ferguson & Barry, 2011). We have argued that lower state self-esteem, which can result from employee silence, encourages interpersonal deviance (Peng & Zeng, 2017).

Furthermore, Psychological distress is fundamentally well-demarcated as a "state of emotional distress considered by indications of depression (e.g. lost interest; sadness; hopelessness) and nervousness (e.g. Unrest; feeling of tension)" (Drapeau et al., 2012). This study emphases on ingratiation for the reason that it is an authoritative tactic that is unusually used at the beginning of interpersonal interactions in a variability of contexts (Wu et al., 2012). Ingratiation frequently works as a tactic because the bull's eye frequently feels positive toward the source, even if the ingratiation endeavor is impartially unconcealed and translucent (Cavise, 2019). Employee Ingratiation is a conduct in which an individual seeks to upsurge his or her attraction in the eyes of other's (Wu et al., 2013).



Operational definitions

Employee Silence:

"Employees incentive to hold back vs. express thoughts, information and opinions about occupational enhancements" (Van Dyne et al. 2003 p. 1361).

Interpersonal deviance

"As behavior of colleagues and organizational members which may violate the norms and threaten the interpersonal needs of employees". (Robinson and Bennett 1995, p. 556).

Employee Psychological Distress:

"A state of emotional suffering characterized by symptoms of depression and anxiety".

Ingratiation

"Role of employee politically aware skill, which simplifies the delivery and implementation of the inspiration behavior" (Ferris et al., 2007).

Theoretical Background and Hypothetical foundation

This research yield to that employee silence leads academic staff to psychosomatic suffering with mediating effects of relational deviance and this association was moderated by ingratiation. The hypothesis herein study are founded on the "transactional theory of stress and coping". Transactional clarifications of stress give emphasis to the intellectual-phenomenological procedures that allow people to attribute connotation to their ambiances, underlining the interpersonal, self-motivated nature of the transaction in which stress may arise (Biggs et al., 2017). Expecting that these coping processes are at slightest modestly steady over different upsetting situations, they influence adjustment results over time (Folkman et al., 1986).

Figure No1: Theoretical Frame Work





Employee Silence and Psychological Distress

Organizational voice can be a capable source of organizational alter, the voice is deliberate and representatives are regularly hesitant to talk out (Ryan, 2018).Workers are regularly hesitant to share facts that may be translated as undesirable or undermining to those above them in an organizational chain of command (Milliken et al., 2003). With a views to sustain consent and cohesiveness group associates may decide on to not to express their dissenting opinion (Morrison & Milliken, 2023).

There are numerous diverse types of topics that general public in officialdoms remain silent about, and many whys and wherefores people decide on to remain silent (Morrison & Milliken, 2003). All through our examination, we confine our dialogue to employee silence in reaction to treachery somewhat than its causative part as a key shape of communication pointed at affecting others (Pinder & Harlos, 2017). The manifestation of such a singularity is of paramount prominence to organizations as it can preclude management from obtaining information that could enable perfections or evade glitches beforehand the effects become extremely detrimental (Gkorezis et al., 2016).

Hypothesis 1: Employee silence has a positive relationship with psychological distress.

Mediational Role of Interpersonal Deviance:

Workplace deviations refer to voluntary individual conduct that interrupts structural standards and intimidates the welfare of the institute, its affiliates, or mutually (Ferguson & Barry, 2011). Employees with reduced psychological and social well-being are more prone to interpersonal deviance (Markova, 2018). This endangers the welfare of an institute, its affiliates, or both Employee deviation is volunteer because employees whichever lack the stimulus to adhere to normative potentials (Steinmeyer, 2017). An enormous body of suggestion showing that human behavior, sentiments and thinking are pervasively prejudiced by a basic interpersonal motive of gaining acceptance and avoiding rejection from other people (Hamakhan, 2021).

Hypothesis 2: Employee silence and psychological distress was mediated by interpersonal deviance.

Moderating Role of Ingratiation:

Employee Ingratiation is an impression super vision method that mentions to the procedure used by people to control how others perceive them (Asadullah & Musaddiq, 2016). For instance a sort of societal influence behavior, ingratiation is an endeavor by people to extend their desirability within the eyes of others (Wu et al., 2012). Successful use of recruitment tactics can help promote a work environment conducive to productivity and less strain by encouraging favorable societal interactions at work (Harvey et al., 2007).



Hypothesis 3: The relationship of interpersonal deviance and psychological distress was moderated by ingratiation.

Research Gap:

Baluchistan is highly dominated by collectivistic culture (Islam, 2004).Clan-based solidarity is a dominant feature of Academic life (Erkutlu & Chafra, 2016) (These kinship assemblies are so durable that they spread to towns and cities. All-pervading the corporations, public bureaucracy and the Academic system (Islam, 2004). In accordance with the primary appraisal process employees observe employee as an inevitable stressor comparative to inadequate resources or in elevation risk factor.

It creeps up societal ties and leads to the development of fretfulness, dejection, and anguish (Ferris et al., 2008). This study will support to apprehend the psychological and behavioral problems of academicians of higher education institutions (Ferries 2008). Irrespective of emergent investigation on employee silence in manufacturing, banking, nursing and cordiality industry (Chow et al., 2008; Gkorezis et al., 2016; Hilton et al., 2008; Janzen et al., 2007; Gkorezis et al., 2016; Hilton et al., 2008; Janzen et al., 2007; Maslach, Jackson & Leiter, 1996; Shojaie et al., 2011)the educational sector has still received insufficient consideration (Erkutlu & Chafra,, 2016; Zimmerman et al., 2016).

Research Approach

Participants and procedures

Quota sampling was used to collect data from academic staff of universities located in Quetta city. Survey based questionnaires were distributed among academicians. Several studies impulses the prerequisite of more exploration in academia (Erkutlu & Chafra, 2016; Imran, 2017; Maranto & Griffin, 2011; Zimmerman et al., 2016) and employed alike sample. The research dispersed 250 questionnaires to the academic staff of all public universities in the city of Quetta and only received 200 questionnaires back.50 of them were insufficient and unused.

Current study collected the responses personally and through Google forms also received response by E-mails. The accomplices were requested to provide their individual profile gender, time of life schooling, work experience and organization were combined together with a response rate 56%. Current study collected data for the variables under study using modified scales. In terms of sampling, we cautiously selected educational workforce based on the quota sampling proportion assigned respectively to each university. The participants were assured of confidentiality when collecting the data.



Measures

Five- item Likert scale was used to measure employee silence established by (Brinsfield, 2009). Where sampling items contain "I chose to remain silent when I had concerns about your work" "Although I had ideas for improving work, I did not speak up"

"I said nothing to others about potential employee safety problems I noticed in my workgroup" "I remained silent when I had information that might have helped to prevent an incident in my workgroup" The feedback was measured on (from 1 = Not ever to 5 = continuously).

Five-item likert scale was formed to measure interpersonal deviance established by (Spector et al., 2006). Sampling items contain "I have been nasty or rude to a client, customer, or citizen" "I have insulted or made Fun of someone at work" "I have ignored someone at work" "I have verbally abused someone at work" responses measured from (Not ever=1 to practically at all times=5).

Four-item subscale developed by (Kumar & Beyerlein, 1991)was used to measure. Sampling items contain "Impress upon your supervisor that only he/she can help you in a given situation mainly to make him/her feel good about himself/herself" "Highlight the achievements made under his/her leadership in a meeting not being attended by him/her" "Tell him/her that you can learn a lot from his/her experience" "Exaggerate his/her admirable qualities to convey the impression that you think highly of him/her" "Ask your supervisor for advice in areas in which he/she thinks he/she is smart to let him/her feel that You admire his/her talent" "Look out for opportunities to admire your supervisor" "Compliment your supervisor on his/her achievement,

However trivial it may be to you personally" Response were measured from 1 "not ever behave this way" to 5 "often behave this way".

Four items modified from the General Health (GH) Questionnaire (Green et al., 1988) to measure psychological. Sampling items contain "Difficulty in speaking when You are excited" "Trouble remembering things" "Worried about sloppiness or carelessness" "Blaming yourself for nothing" "Pains in the lower part of your back" "Feeling lonely" "Feeling blue" "Your feelings being easily hurt" "The answers were measured from (much supplementary than archetypal=5 to in no way=1)".

Results

Descriptive statistics

In table No1, Inter-item correlation between the items on employee silence was shown to be significant and confidently correlated with the mean and standard deviation standards of (3.27) and 1.465, respectively). Skewness and kurtosis values were all sound and contained by the acceptable range (-3 to +3.0).





	Mean	S. D	Skewness	kurtosis	E.silence	I. Deviance	Ingratiation	Distress
E.silence	15.2797	6.26287	.199	-1.230	**			
I. Deviance	11.3771	5.58167	.265	-1.309	.620**			
Ingratiatio n	32.9703	11.84309	105	-1.127	.694**	.598**		
Distress	53.8814	20.46509	.054	-1.208	.531**	.565**	.617**	**

Table No 1: Calculation for Mean, standard deviation, skewness, kurtosis and correlation of proposed model
(N=236)

**Correlation is momentous at the 0.00 level (2-tailed)

The current study presents the correlation between the variables. Employee silence is related to interpersonal deviance, psychological distress, and ingratiation with values ($r=.620^{**}$, p.000), ($r=.694^{***}$, p.000), and ($r=.531^{**}$, p.000), correspondingly. Employee silence is positively related to ingratiation and psychological distress ($r=.598^{**}$ p.000 and $r=.617^{**}$ p.000, respectively). Additionally, employee silence was supportively related with psychological distress ($r=.617^{***}$, p.000).







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The latent factors were found to be significant when all items were stacked together. Fit indices demonstrate the precision of a useable and standardized statistics model.

Goodness of fit	Standard level	Intended	Status	Remarks
		Masseurs		
<i>x</i> ²	p-value > 0.05	3627.9	Average	
Df		1524	Average	
x^2/df	Should be positive	2.380	Average	
Sig		.000	Average	Acknowledged
	≤ 0.05			
CFI	0.95 < CFI < 0.97	.855	Average	
TLI	Should be positive	.838	Average	
NFI	0.90 <nfi< 0.95<="" td=""><td>.792</td><td>Average</td><td></td></nfi<>	.792	Average	
RMSEA	Excellent fit when $= 0.05$,	.08	Average	
	acceptable when < 0.08			

Table No 2. Measurement Calculation Proposed Model

The consequences of (Table no 2 and Figure no 2) show that the measurement model for employee silence was significant standard and all within the good fit range using a 10-item 1-factor model to assess comparative fit amongst variable items (2=71.7, p.000; CFI =.855; TLI =.838; NFI =.792; RMSEA =.08)

Structural model assessment and hypothesis testing

Direct effect		Coefficient	S.E	Р	Hypothesis	(LLCI-ULCI)
H1	E.S P.D	.2377	7.0134	.000	Supported	(.23957149)
Indirect effect						
H2	E.S ➡I.D ➡ P.D	.3023	.7075	.000	Supported	(1.0881- 1.6928)
Moderation						
Н3	ING ➡I.D➡ PD	.4995	.2024	.000	Supported	(.10078984)
Interaction Term (E.S*ING)	.0188	.0174	1.0798			(-0.1550532)

Tale No 3: Bootstrapped Mediated Moderation Model

P denotes the P-value; LLCI represents the lower level of confidence interval; ULCI denotes the upper level of confidence interval; and P = 0.01 denotes the P-value.



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All confidence intervals in the output have a level of confidence of 95.0000. The bootstrap sample estimate for percentile bootstrap confidence intervals is 2000.

H1. Our pragmatic confirmation demonstrated that employee silence has a substantial impression on psychological distress (=.2377; p0.00). H2.A similar test for the indirect effect was carried out to confirm the mediating effects. According to the bootstrapped analysis, indirect relationships were significant (=.3023; p0.00).H3. Findings show that ingratiation considerably moderates the association between interpersonal deviance and psychological distress, which is statistically sustained by our hypothesis (=.4995; p0.00), and the interaction term confirmed the moderating role.

Theoretical Contribution

This research study highlights numerous notable contributions. First, it expounds the basic intellectual and undesirable consequences of employee silence and psychological distress in the workplace. This research spread out the silence literature provided insights regarding the relationship between employees silence and psychological distress, and intermediating title role of interpersonal deviance and moderation effects of ingratiation.

Discussion and Recommendations

This study intended to investigate employee silence in which circumstances it effects academia and communicative features of employee's psychological distress. The entire process was validated by "transactional theory of stress and coping" and discover mediational role of interpersonal deviance between employee silence and psychological distress. Moreover, employee ingratiation moderated the association between interpersonal deviance and psychological distress as an influence tactic. Employee silence was accompanying with a variety of adverse employee effects, such as low engagement, low-slung motivation, job dissatisfaction, low modernism, cynicism (Rai & Agarwal, 2018).

Our results put forward that when academicians regularly use expert witness and power while dealing with collogues, those who refuse to give information to avoid clash with their supervisors and to defend their connection with their superiors (Dedahanov et al., 2016). Secondly, our outcomes showed that employee silence creates stress. That is, when people refrain from articulating their opinions in order not to with other people, they practice strain.

Conclusions supports the observations of transactional theory of stress, which put forward that an inconsistency between opinions and arrogances leads to psychological distress. Thirdly, Workplace deviation research should address both social and organizational forms of deviation. This realignment is important given rising apprehensions about plummeting social prejudice, discernment and interpersonal fierceness in the workplace (Robinson & Bennett, 1995). Reducing employee psychological stress serves to stimulate recruitment strategies, which are operational behavioral approach for employees (Wu et al., 2012)



Future Directions

This study will make new avenues to understand the psychological and behavioral problems of academicians of higher education institutions (Ferries, 2008). There has been little discussion about employee silence, interpersonal deviance & the whole mechanism which leads to psychological distress in Pakistani context in general and from Baluchistan viewpoint in particular.

This study would make new avenues through which academia can discourage employee silence. This study may increase high quality relationships, encourage fair competition and teamwork. Level of emotional support, group cohesion and facilitate collaboration among academicians and robust interactions between colleagues are instrumental to attain substantial reimbursements such as job safety, work recompenses and progression.

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